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Matthew Snyder Joins Mesa West to Run Chicago Office

Matthew Snyder, a former executive with Wells Fargo Bank's real estate capital markets group, has been hired by Mesa West Capital to run its newly opened Chicago office.

Snyder, who had been with Wells for five years, during which he helped manage the sale of some \$25 billion of loans through the capital markets, will focus on writing short- to medium-term loans against core and value-add properties, particularly those in the Midwest. The Chicago office becomes the third for Mesa West, which is based in Los Angeles and also operates an office in New York.

Mesa West has provided some \$350 million of financing against Midwest properties over the past six months. Most recently, it provided \$220 million of financing against 1K Fulton, a 531,194-square-foot office and retail building in Chicago's West Loop area. It funded the entire loan, then sold off pieces of it in order to achieve the yield target set for its Core Fund, an open-end vehicle it launched two years ago.

Before joining Wells Fargo, Snyder had been with LaSalle Bank and Bank of America, where he helped structure, price and securitize some \$100 billion of mortgages.

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